

External Finance Review Committee (EFRC) Meeting

April 29, 2024





Budget Update

Truman Horwitz, Budget Division Director



Overview

- Expenditure Comparison
- Actual to Forecast Comparison



		Actua	als through March			FY23 v	s. FY24
							%
Expenditures	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	Change	Change
Cardinal Acute	3,141.4	3,949.4	4,592.2	5,451.8	5,047.9	(404)	-7.4%
Cardinal LTSS	3,948.4	4,576.8	5,148.5	6,148.5	5,557.0	(592)	-9.6%
Fee-For-service: General Medicaid	1,204.0	1,124.7	1,226.0	1,380.5	1,603.1	223	16.1%
Fee-For-service: BH & Rehabilitative	46.9	46.8	32.2	33.4	43.6	10	30.3%
Fee-For-service: Long-Term Care Services	1,126.2	1,096.9	1,281.4	1,670.0	1,824.2	154	9.2%
Hospital Supplemental (DSH, IME/GME, Dx)	401.6	392.6	550.2	529.1	584.7	56	10.5%
Hospital Rate Assessment Payments	786.0	1,167.7	1,553.2	1,966.3	2,109.9	144	7.3%
Pharmacy Rebates	(313.2)	(339.3)	(108.8)	(346.8)	(280.8)	66	-19.0%
Title XIX Total	10,341.4	12,015.4	14,274.9	16,832.9	16,489.7	(343)	-2.0%
Fund Type							
General	3,606.0	3,226.9	3,770.0	4,318.8	4,224.3	(95)	-2.2%
Coverage Assessment	169.6	280.1	307.4	430.2	528.2	98	22.8%
Rate Assessment	279.3	320.9	414.6	532.5	635.0	102	19.2%
VA Health Care Fund	231.0	397.0	415.2	409.8	405.6	(4)	-1.0%
Federal	6,055.5	7,790.5	9,367.7	11,141.6	10,696.5	(445)	-4.0%
Total	10,341.4	12,015.4	14,274.9	16,832.9	16,489.7	(343)	-2.0%



Five Year Look-back (Through March)

		FY23 v	s. FY24				
							%
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FY24 trends lower due to the accelerated capitation payment into FY23 (July to June) to save general funds at a favorable FMAP. **FY24 will have a total of 11 capitation payments; normal years have 12.**



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Lingering CSA reportin	ig issue (mer	itioned last I	EFRC)				
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Primarily driven by DD	Waiver slots	s added in F	Y24.				
VA Health Care Fund	231.0	397.0	415.2	409.8	405.6	(4)	-1.0%
Federal	6,055.5	7,790.5	9,367.7	11,141.6	10,696.5	(445)	-4.0%
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General	3,606.0	3,226.9	3,770.0	4,318.8	4,224.3	(95)	-2.2%
Timing and unexpected	d cost settle	ment with U	VA/VCU (m	entioned la	ist EFRC).		
VA Health Care Fund	231.0	397.0	415.2	409.8	405.6	(4)	-1.0%
Federal	6,055.5	7,790.5	9,367.7	11,141.6	10,696.5	(445)	-4.0%
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Increased Upper Payn	nent Limit an	d Medicaid	Expansion p	opulation of	over FY23.		
VA Health Care Fund	231.0	397.0	415.2	409.8	405.6	(4)	-1.0%
Federal	6,055.5	7,790.5	9,367.7	11,141.6	10,696.5	(445)	-4.0%
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								%			
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Cardir Cardir Fee-Fo than FY23.	ion; since pa	iyments were	accelerate	d into FY23,	these tre	nd lower	.4% .6% .1%
Fee-For-service: вп & кепаріїтатіve	40.9	40,5	32.2	55.4	43.0	10	50.3%
Fee-For-service: Long-Term Care Services	1,126.2	1,096.9	1,281.4	1,670.0	1,824.2	154	9.2%
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Cardin Increased Medicaid Expansion	on Enrollme	nt in short te	erm and Inc	reased UPL.			.6%
Fee-For-service. General Medicalu	1,204.0	1,124.	1,220.0	1,300.3	1,003.1	223	10.1%
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Expenditure Comparison – Another way to Look at the Data *In Millions*

FY 2024 Compared Against the Forecast

	YTD	YTD Mar		
Expenditures	FY 2024	Forecast	Variance	Comments
Cardinal Acute	5,047.9	4,952.3	1.9%	Slower unwinding than forecasted.
Cardinal LTSS	5,557.0	5,474.5	1.5%	Slower unwinding than forecasted.
Fee-For-service: General Medicaid	1,603.1	1,485.5	7.9%	Slower unwinding than forecasted.
Fee-For-service: BH & Rehabilitative	43.6	32.4	34.5%	Slower unwinding than forecasted.
Fee-For-service: Long-Term Care Services	1,824.2	1,804.9	1.1%	Slower unwinding than forecasted.
Hospital Supplemental (DSH, IME/GME, Dx)	584.7	518.9	12.7%	Timing and Cost Settlement
Hospital Rate Assessment Payments	2,109.9	2,249.3	-6.2%	
Pharmacy Rebates	(280.8)	(351.2)	-20.0%	Lower Pharmacy Rebates
Title XIX Total	16,489.7	16,166.6	2.0%	
Fund Type				
General	4,224.3	4,049.9	4.3%	
Coverage Assessment	528.2	489.2	8.0%	
Rate Assessment	635.0	660.9	-3.9%	
VA Health Care Fund	405.6	405.6	0.0%	
Federal	10,696.5	10,561.0	1.3%	
Total	16,489.7	16,166.6	2.0%	







- Financial data shows a variance from forecast due to slower unwinding.
- Lessons from FY24 will be incorporated into FY25/26 forecast





Enrollment Update

Chris Gordon, CFO Jessica Annecchini, Sr. Policy Advisor



Overview

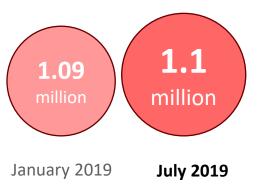
- Enrollment 2019-2024
- Enrollment Trends by Eligibility Category
- Actual to Forecast Comparison



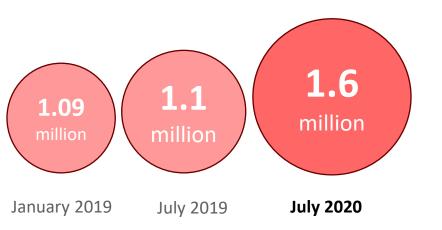


January 2019

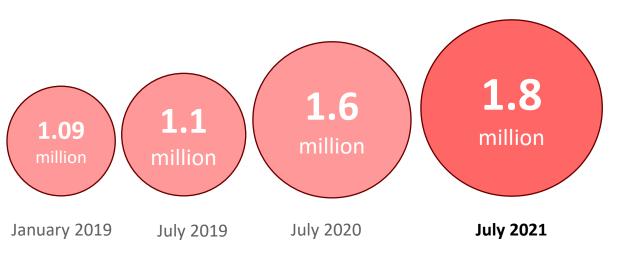




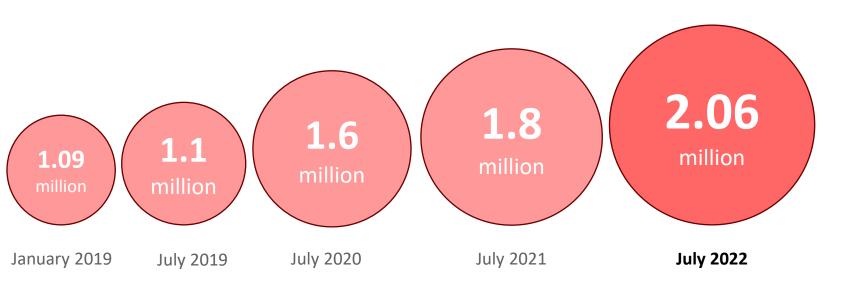




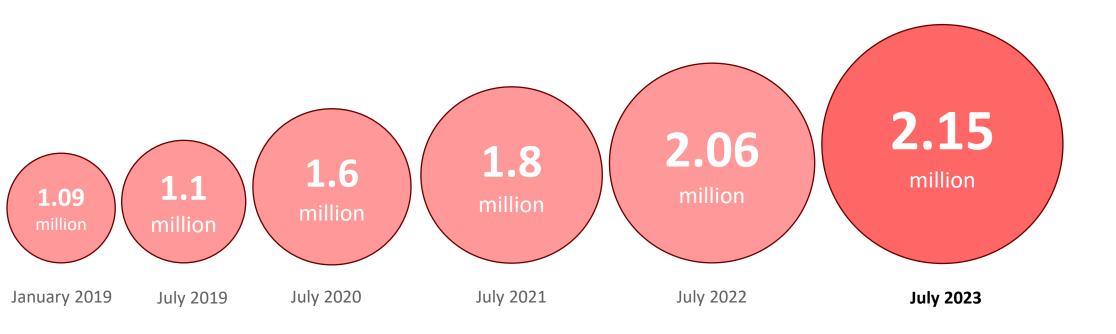




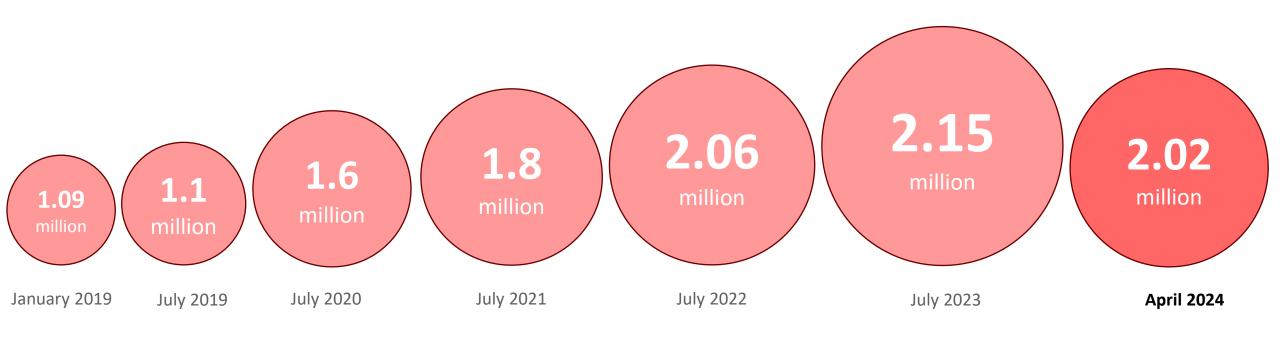










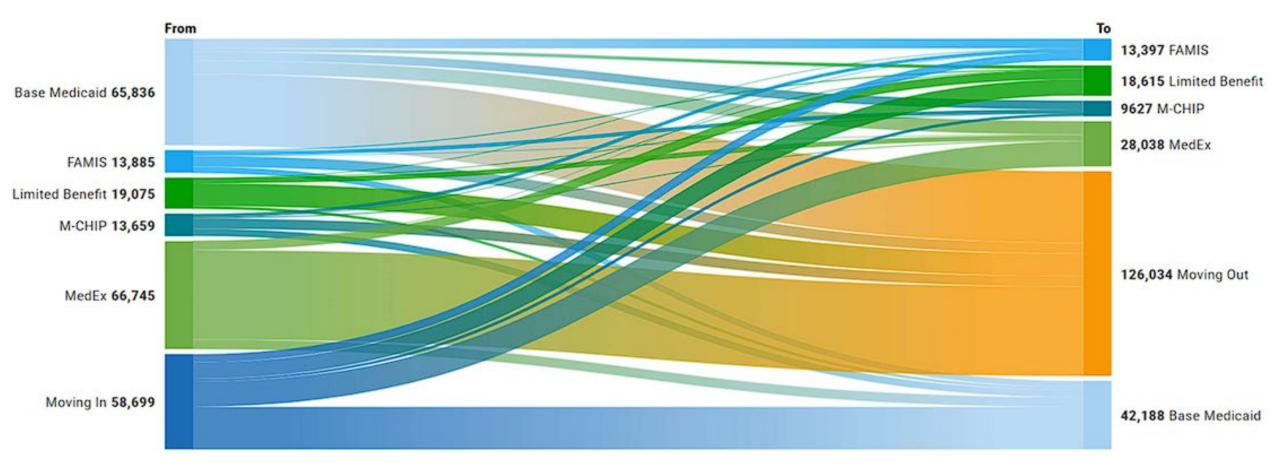




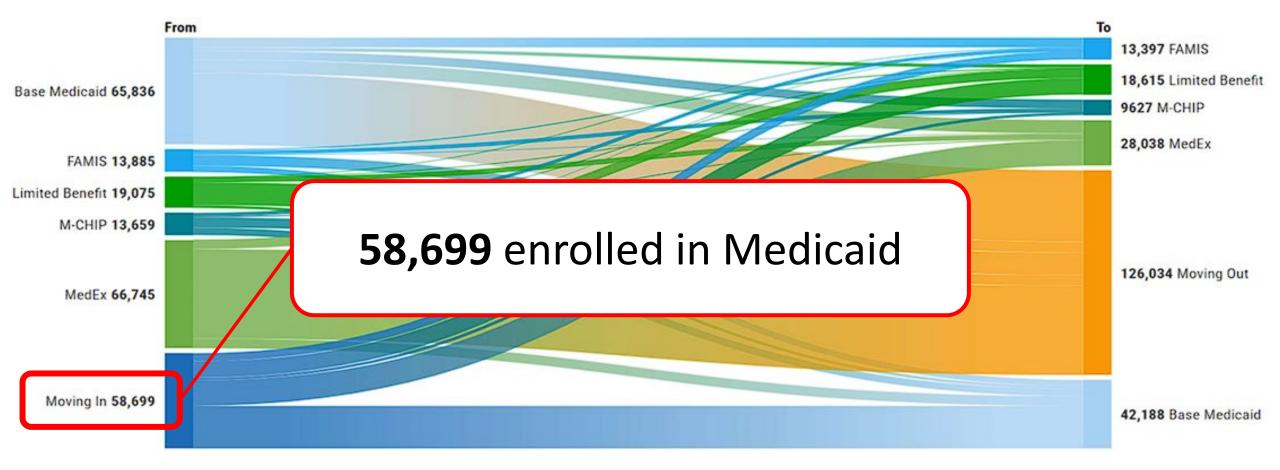
Major Eligibility Categories



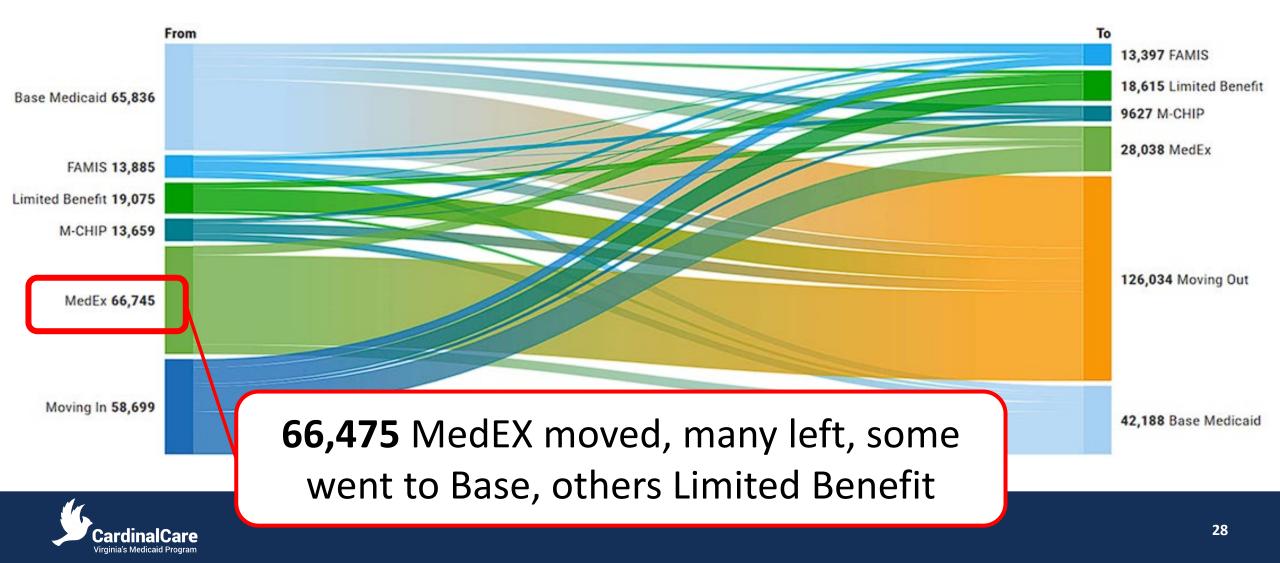




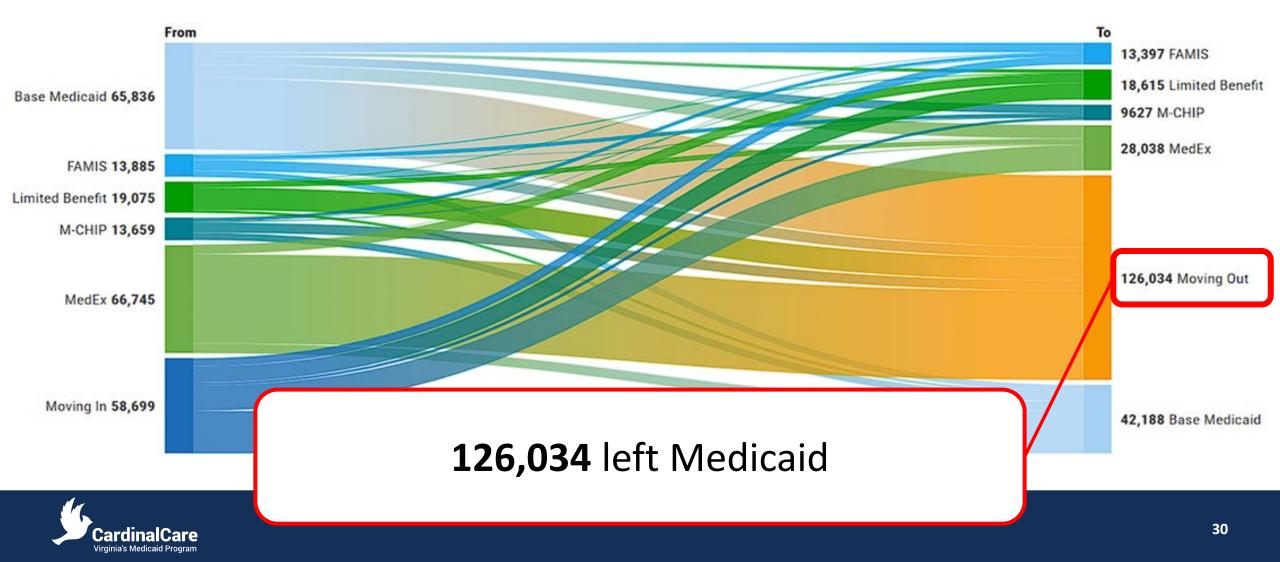


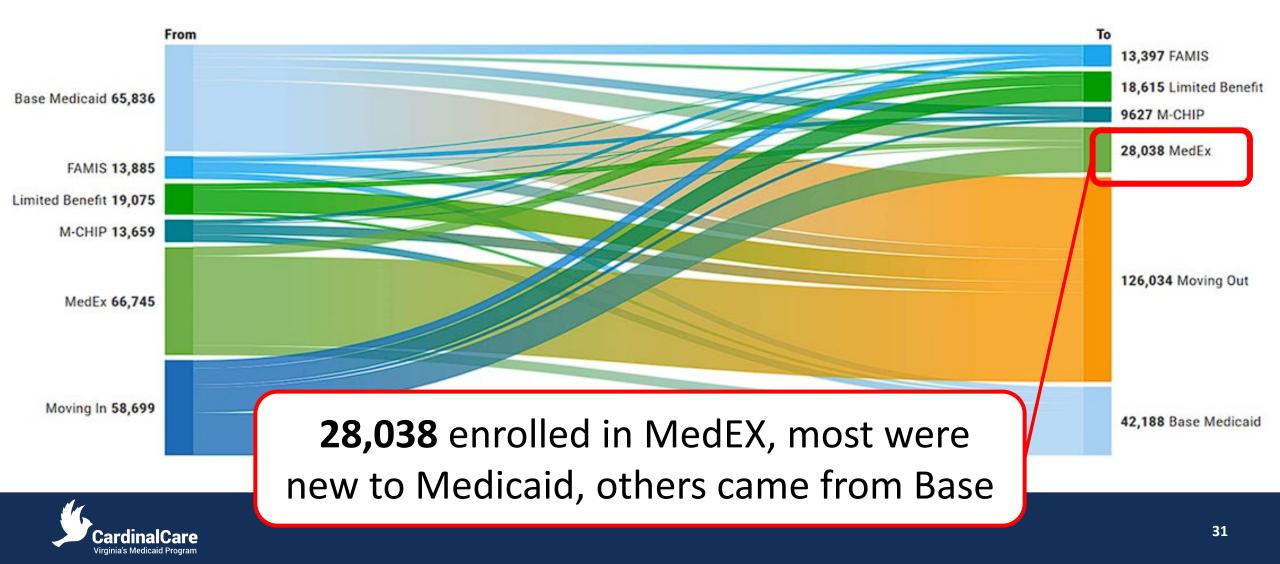


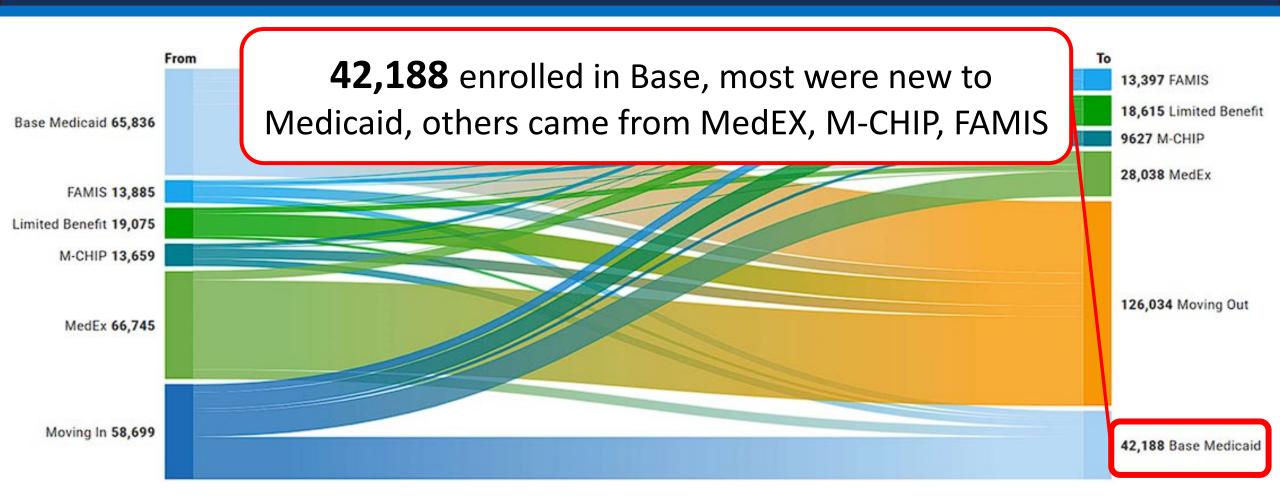




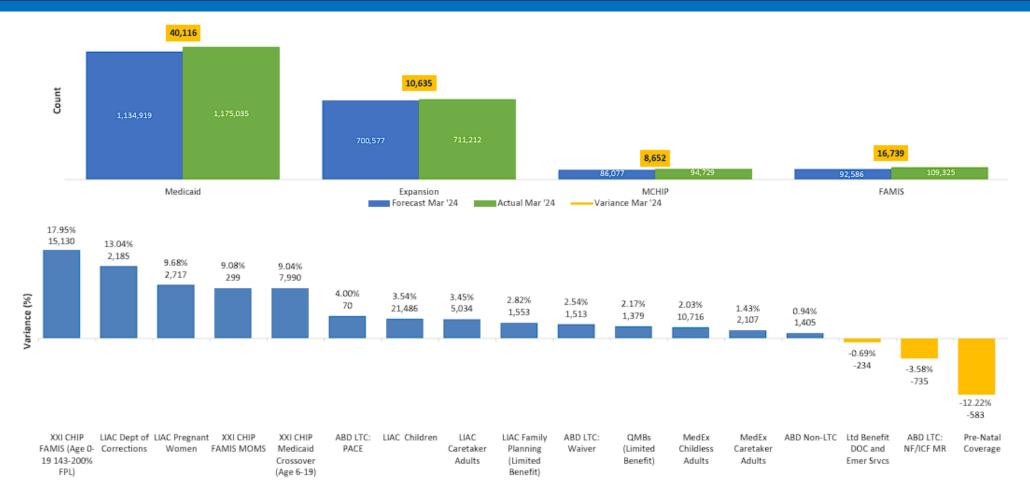












Above Forecast Below Forecast





Above Forecast Below Forecast



Selected Categories Non-Long Term Care (LTC) LTC Nursing Facilities	Forecast 148,441	Latest 146,605	Variance*	
U ()		146 605		
LTC Nursing Facilities		140,000	-1,836	Total Enrollment
	20,613	19,168	-1,445	
LTC HCBS	59,108	60,678	1,570	
Caretaker Adults	142,043	143,806	1,763	
Pregnant Women	27,354	30,982	3,628	
Children	587,172	604,475	17,303	
Expansion - Caretaker	141,349	138,422	-2,927	V
Expansion - Non-Caretaker	515,264	503,948	-11,316	
Title XIX Tota	1,815,394	1,823,690	8,296	
MCHIP	83,809	91,170	7,361	
FAMIS Kids	84,697	100,129	15,432	1.99
FAMIS MOMS	3,324	3,642	318	1.99
Title XXI Tota	176,611	198,942	22,331	
Total Enrollment	1,992,005	2,022,632	30,627	Forecast Actual

Enrollment as of 4/1/2024

*Variance = + / - 10% of forecast



Emonnent as 01 4/1/2024							
Selected Categories	Forecast	Latest	Variance*				
Non-Long Term Care (LTC)	148,441	146,605	-1,836	Total Enrollment			
LTC Nursing Facilities	20,613	19,168	-1,445				
LTC HCBS	59,108	60,678	1,570				
Caretaker Adults	142,043	143,806	1,763				
Pregnant Women	27,354	30,982	3,628	•			
Children	587,172	604,475	17,303	\mathbf{X}			
Expansion - Caretaker	141,349	138,422	-2,927	V			
Expansion - Non-Caretaker	515,264	503,948	-11,316				
Title XIX Total	1,815,394	1,823,690	8,296				
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*1/	,,	,,					

Enrollment as of 4/1/2024

*Variance = + / - 10% of forecast







- November 2023 forecast enrollment projection without precedent
- Reforecasting MedEX enrollment before Q1 coverage assessment invoices mailed on May 20
- Unexpected general fund pressure in FY24

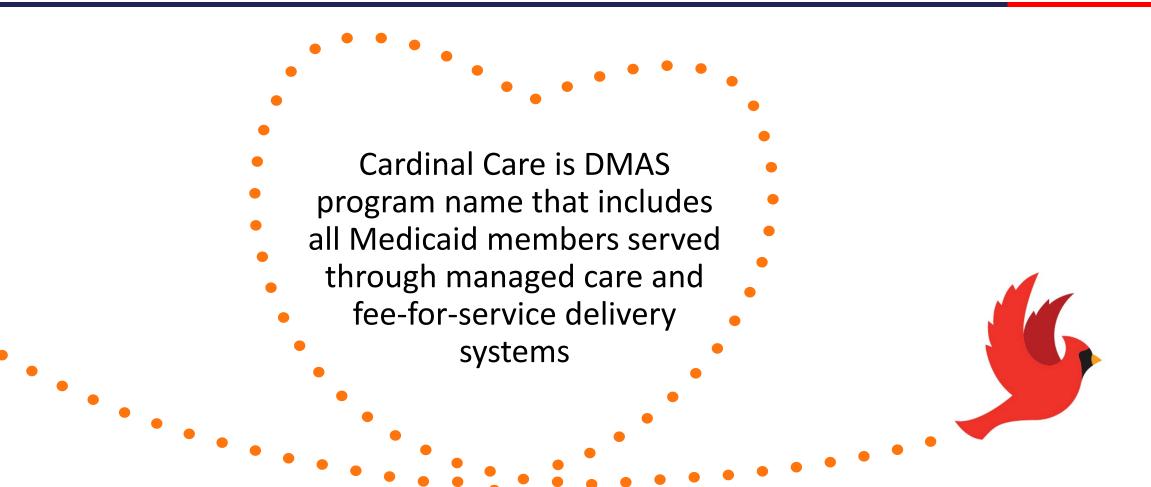




Managed Care Programs Update









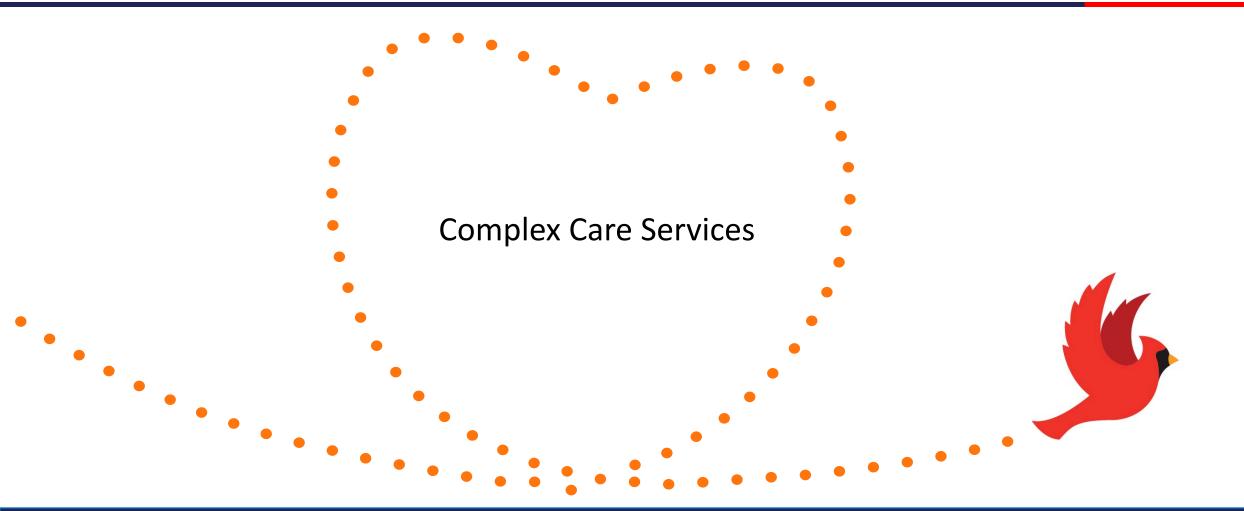
Where We Are



- Blackout period still in effect
- Draft rate meeting with the MCOs and Mercer was held April 16th
- July 1 contracts sent to MCOs for review
- This is the renewal contract until June 30, 2024
- After review, will forward to DPB for review
- Certain contract provisions are still subject to change, once the state budget is finalized
- CMS released three final rules on April 22nd regarding minimum staffing standards for nursing homes, ensuring access to Medicaid services, and managed care access, finance and quality
 - Staff are analyzing the rules and requirements









Complex Care Services – 2024 General Assembly Impacts

- Programs and Services impacted by 2024 Legislation include Long Term Services and Supports (LTSS) Screenings, Home and Community Based Services, Behavioral Health and ARTS Services.
- Impacts from the pending budget span across programs including:
 - RHRN Initiatives;
 - Behavioral Health Services;
 - Developmental Disability Services;
 - \odot Personal Care Services; and
 - Durable Medical Equipment





MCO Claims Expense and Utilization Review

April 2024



Summary – All Programs *SFY2024 reflects claims paid July 1 – December 31, 2023





Cardinal Care Acute Overview (Managed Care)

	Big	3 By Cost Ca	ategory		
rogram	Healthplan*	Healthplan*			
MEDALLION4 (Acute)	 (AII) 		*	(All)	,
		SFY2022	SFY2023	SFY2024	% Difference SFY23 - 2·
Grand Total	PMPM	\$290	\$309	\$318	2.7%
	Cost Per Claim	\$165	\$171	\$182	6.2%
	Claims Per 12K Members	21,063	21,699	20,978	-3.3%
ER	PMPM	\$16	\$19	\$21	11.8%
	Cost Per Claim	\$123	\$146	\$165	13.2%
	Claims Per 12K Members ;	1,514	1,571	1,551	-1.3%
In-Patient	PMPM	\$58	\$55	\$55	0.3%
	Cost Per Claim	\$8,750	\$7,987	\$8,121	1.7%
	Claims Per 12K Members	80	83	82	-1.3%
Nursing Facility	PMPM	\$0	\$0	\$0	98.1%,
	Cost Per Claim	\$2,472	\$3,804	\$4,333	13.9%
	Claims Per 12K Members	0	0	0	73.9%
Other Facility	PMPM	\$4	\$5	\$5	-8.5%
	Cost Per Claim	\$1,071	\$1,229	\$1,239	0.9%
	Claims Per 12K Members	48	52	47	-9.2%
Out-Patient	PMPM	\$33	\$40	\$44	9.9%
	Cost Per Claim	\$390	\$502	\$540	7.5%
	Claims Per 12K Members	1,014	958	980	2.2%
Pharmacy	РМРМ	\$73	\$80	\$82	2.4%
	Cost Per Claim	\$107	\$111	\$117	5.6%
	Claims Per 12K Members	8,234	8,672	8,405	-3.1%
Physician Services	PMPM	\$106	\$110	\$110	0.4%
	Cost Per Claim	\$125	\$127	\$134	5.0%
	Claims Per 12K Members	10,173	10,363	9,913	-4.3%



*Beginning SFY2024, Virginia Premier has become part of Sentara.

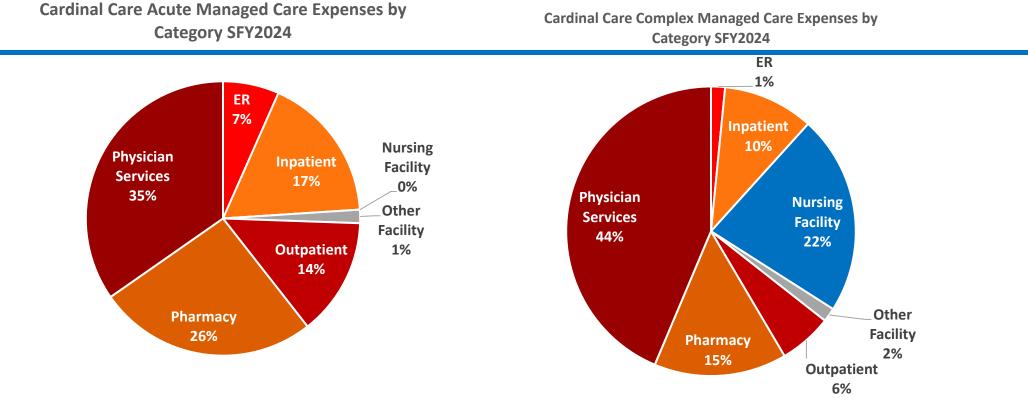
Cardinal Care Complex Overview (Managed Care)

Big 3 By Cost Category					
rogram	Healthplan		Eligibility Category		
CCPLUS (MLTSS)	• (AII)		•	(All)	•
		SFY2022	SFY2023	SFY2024	% Difference SFY23 - 24
Grand Total	PMPM	\$1,650	\$1,804	\$1,921	6.5%
	Cost Per Claim	\$197	\$210	\$215	2.1%
	Claims Per 12K Members	100,479	103,015	107,455	4.3%
ER	PMPM	\$22	\$26	\$30	14.9%
	Cost Per Claim	\$85	\$101	\$115	13.5%
	Claims Per 12K Members	3,041	3,142	3,180	1.2%
n-Patient	PMPM	\$185	\$181	\$195	7.7%
	Cost Per Claim	\$7,448	\$6,771	\$7,119	5.1%
	Claims Per 12K Members	299	320	328	2.59
Nursing Facility	PMPM	\$344	\$395	\$429	8.69
	Cost Per Claim	\$4,542	\$5,304	\$5,825	9.89
	Claims Per 12K Members	909	893	883	-1.29
Other Facility	РМРМ	\$29	\$32	\$30	-7.89
	Cost Per Claim	\$544	\$589	\$679	15.39
	Claims Per 12K Members	630	653	522	-20.09
Out-Patient	PMPM	\$82	\$105	\$114	8.59
	Cost Per Claim	\$362	\$460	\$504	9.49
	Claims Per 12K Members	2,727	2,750	2,728	-0.89
Pharmacy	PMPM	\$250	\$270	\$285	5.39
	Cost Per Claim	\$125	\$129	\$138	6.69
	Claims Per 12K Members	24,096	25,078	24,757	-1.39
Physician Services	PMPM	\$738	\$794	\$839	5.79
	Cost Per Claim	\$129	\$136	\$134	-1.29
	Claims Per 12K Members	68,778	70,178	75,056	6.99



*Beginning SFY2024, Virginia Premier has become part of Sentara

Cost Category Comparison by Program



- No significant changes from SFY2023 ratios
- Physician Services, Pharmacy and Inpatient make up **78%** of Cardinal Care Acute
- Physician Services, Nursing Facility and Pharmacy make up **81%** of Cardinal Care Complex
 - Cardinal Care Acute with 11 percentage points higher Pharmacy
 - Cardinal Care Complex Physician Services 9 percentage points more than Cardinal Care Acute



Cardinal Care Acute PMPM YTD vs Prior YTD

PM	Where we ended up	Where we were cost this time last year	S per 1000 Mem are now	<< Back	
Program MEDALLION4 (Acute)		Healthplan*	Eligibili gory (All)		
	E0Y 2023	YTD 2023	YTD 2024 % Dif	ference YTD 2023 vs YTD 2024	
Grand Total	\$309	\$307	\$318	496	
ER	\$19	\$20	\$21	8%	
In-Patient	\$55	\$56	\$55 7	-1%	
Nursing Facility	\$0	\$0	\$0▲	217%	
Other Facility	\$5	\$5	\$5▼	-6% 🔻	
Out-Patient	\$40	\$39	\$44 <u>k</u>	12%	
Pharmacy	\$80	\$78	\$82▲	596	
Physician Services	\$110	\$108	\$110	296	
Beginning SFY2024, Virginia Premier has become part of Sentara.					



Cardinal Care Complex PMPM YTD vs Prior YTD

PMPM Comparison					
РМРМ		Cost Per Claim	Claims per 1000 Members	<< Back	
Program		Healthplan*	Eligibility Category		
CCCPLUS (MLTSS)		 (AII) 	• (AII)	•	
	EOY 2023	YTD 2023	YTD 2024	% Difference YTD 2023 vs YTD 2024	
Grand Total	\$1,804	\$1,801	\$1,921▲	796▲	
ER	\$26	\$26	\$30▲	15%	
In-Patient	\$181	\$180	\$195▲	8%	
Nursing Facility	\$395	\$396	\$429▲	8%	
Other Facility	\$32	\$32	\$30▼	-6%	
Out-Patient	\$105	\$105	\$114	9%	
Pharmacy	\$270	\$267	\$285▲	7%	
Physician Services	\$794	\$796	\$839▲	596	
eginning SFY2024, Virginia Premier has become part of Sentara.					



Key Metric Definitions

- Three ingredients give you all three standardized key Metrics
 - Enrollment Count of members enrolled each month
 - Cost MCO expenditures on medical and pharmacy claims
 - Claim count Count of MCO medical and pharmacy claims
- PMPM
 - "Per member per month"
 - Standardized way of looking at cost based on enrollment trends
 - Critical as we have large fluctuations in membership
 - Total Cost divided by Enrollment
- Utilization
 - Annualized metric for assessing volume of claims and services received by membership
 - Total Count of Claims divided by Enrollment (which is divided by 1,000)
- Cost per Claim
 - Average cost of a paid claim
 - Total Cost divided by Total Count of Claims

